# St. Lucie Habitat for Humanity, Inc. FINANCIAL STATEMENTS

# For the Fiscal Year Ended June 30, 2019

# **TABLE OF CONTENTS**

	Page <u>Number</u>
REPORT OF INDEPENDENT AUDITORS	1-2
Statement of Financial Position	3
Statement of Activities	4
Statement of Cash Flows	5
Notes to Financial Statements	6-16

Certified Public Accountants PL

600 Citrus Avenue Suite 200 Fort Pierce, Florida 34950

772/461-6120 // 461-1155 FAX: 772/468-9278

#### Report of Independent Auditors

To the Board of Directors St. Lucie Habitat for Humanity, Inc. Fort Pierce, Florida

We have audited the accompanying statement of financial position of the St. Lucie Habitat for Humanity, Inc. as of June 30, 2019 and the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



To the Board of Directors St. Lucie Habitat for Humanity, Inc.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of St. Lucie Habitat for Humanity, Inc. as of June 30, 2019, and the activities, cash flows and functional expenses for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

As noted in Note 11, St. Lucie Habitat for Humanity, Inc. has implemented FASB ASU No. 2106-14 in the current year, applying the changes retrospectively. Our opinion is not modified with respect to this matter.

Berger, Toombs, Elam, Gaines & Frank

Certified Public Accountants, PL

Fort Pierce, Florida

January 6, 2020

# St. Lucie Habitat for Humanity, Inc. STATEMENT OF FINANCIAL POSITION June 30, 2019

Assets		
Current Assets	<b>ሶ</b>	164 154
Cash and cash equivalents	\$	164,154 8,590
Accounts receivable		129,864
Mortgages receivable - current portion  Cost of homes under construction		431,429
Prepaid expenses		250
Utility deposit		7,798
Total Current Assets	<del>,</del>	742,085
Fixed Assets		
Fixed assets, less accumulated depreciation of (\$326,501)		461,724
Other Assets		074 454
Accounts receivable - non-current		274,451 1,353,399
Mortgage receivables, net of discount  Land held for development		95,062
Total Other Assets	-	1,722,912
Total Other Assets		1,122,012
Total Assets	<u>_</u> \$	2,926,721
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$	53,369
Accrued wages and payroll taxes payable	•	12,933
Sales tax payable		6,415
Line of credit		95,100
Current portion of long term debt		37,902
Total Current Liabilities		205,719
Noncurrent Liabilities		1 007 150
Mortgages and notes payables		1,007,159
Net Assets		
Without donor restrictions		1,511,112
With donor restrictions		202,731
Total Net Assets		1,713,843
Total Liabilities and Net Assets	<u>\$</u>	2,926,721

See accompanying notes to financial statements.

# St. Lucie Habitat for Humanity, Inc. STATEMENT OF ACTIVITIES For the Year Ended June 30, 2019

		Without r Restrictions	ith Donor estrictions	Total
Support and Revenues				 
Support				
Donations	\$	201,298	\$ -	\$ 201,298
In-kind donations		45,799	-	45,799
Grants Non Government		61,500	520,511	582,011
Sponsorships		25,000	-	25,000
Net assets released from restrictions		317,780	(317,780)	 -
Total Support	-	651,377	 202,731	 854,108
Revenues				
ReStore sales		795,631	•	795,631
Interest and dividend income		4,503	_	4,503
Fundraising income net of expenses		.,		.,
with a direct benefit to donors (\$33,887)		27,293	-	27,293
Loan amortization		77,959	_	77,959
Rental income		2,700	-	2,700
Home transfer of mortgages		531,797	-	531,797
Other income		41,275	_	41,275
Total Revenues		1,481,158	 	 1,481,158
Total Support and Revenues		2,132,535	202,731	2,335,266
Expenses				
Program Services		4 050 040		4 050 040
Family support and construction		1,252,213	-	1,252,213
ReStore		636,104	 	 636,104
Total Program Services		1,888,317	 	 1,888,317
Supporting Services		000 000		000 000
General and administrative		230,033	-	230,033
Fundraising		115,223	 _	 115,223
Total Supporting Services		345,256	 -	 345,256
Total Expenses		2,233,573	 	2,233,573
Change in Net Assets		(101,038)	202,731	101,693
Net Assets - July 1, 2018		1,612,150	_	 1,612,150
Net Assets - June 30, 2019	\$	1,511,112	\$ 202,731	\$ 1,713,843

# St. Luice Habitat for Humanity, Inc. STATEMENT OF CASH FLOWS June 30, 2019

# Cash Flows From Operating Activities

Change in Net Assets	\$	101,693
Adjustments to reconcile change in net assets to net cash (used) by operating activities:		
Depreciation		28,727
Transfer to homeowners, net of discount		(178,874)
Mortgage loan discount amortization		(67,506)
Contractual forgiveness of mortgages		24,660
(Increase) decrease in:		
Accounts receivable		(259,505)
Cost of homes under construction		(174,850)
Due from others		12,099
Utility deposit		320
Land held for development  Increase (decrease) in:		(39,248)
Accounts payable		(48,245)
Accrued wages and payroll taxes payable		(5,184)
Sales tax payable		2,170
Net Cash Used in Operating Activities		(603,743)
Cash Flows From Investing Activities		
Mortgage payments received		102,706
Purchases of capital assets		(21,672)
Net Cash Provided by Investing Activities		81,034
Cash Flows From Financing Activities		
Principal payments on line of credit and notes payable		(129,331)
Proceeds from notes payable		666,818
Net Cash Provided by Financing Activities		537,487
Net Increase in Cash		14,778
Cash - July 1, 2018		149,376
Cash - June 30, 2019	\$	164,154
Supplemental disclosure of cash flow information: Interest paid	\$	45,621
Supplemental disclosure of noncash activities: Issuance of non-interest bearing mortgage loans Discount on non-interest bearing mortgage loans	\$ \$	453,829 276,135

#### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

St. Lucie Habitat for Humanity, Inc. ("Habitat") was incorporated on December 21, 1995 in the State of Florida for the purpose of building houses for those who could not otherwise own a home by raising the money and doing the actual home construction, with a substantial amount of donated material and services.

On July 17, 2009, St. Lucie Habitat for Humanity CHDO, Inc. was incorporated in the State of Florida as a not-for-profit corporation and whose only member is St. Lucie Habitat for Humanity, Inc. and reports its financial activities on its separate financial statements. The purpose of this corporation is to provide homeownership for low income households. It can acquire vacant home and renovate, but most often builds new homes (primarily with funds received from HUD grants).

On October 21, 2016, Habitat filed Articles of Organization with the State of Florida to form its wholly owned subsidiary SLHFH Funding Company I, LLC (the "Company"). The Company's purpose is to acquire and hold mortgage loans and related documents to comply with the terms of any note purchase agreement between the Company and any financial institution. As a sole member limited liability company, the entity is disregarded for purposes of the Internal Revenue Code.

#### **Financial Statement Presentation**

Habitat prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit organizations. The significant accounting and reporting policies used by Habitat are described subsequently to enhance the usefulness and understandability of the financial statements.

Habitat prepares its financial statements using the accrual basis of accounting and accounting principles generally accepted in the United States of America.

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the donor specified the use of the related resources for a particular purpose or in a future period. All expenses and net losses other than losses on endowment investments are reported as decreases in net assets without donor restrictions. Net gains on endowment investments increase net assets with donor restrictions, and net losses on endowment investments reduce that net asset class.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Financial Statement Presentation (Continued)

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with Habitat's financial statements for the previous year ended from which such information was derived.

The financial statements are presented in accordance with FASB ASC 958 *Financial Statements of Not-For-Profit Organizations*. Under ASC 958, Habitat is required to report information regarding its financial position and activities according to two classes of net assets (net assets with donor restrictions, and net assets without donor restrictions) based upon the existence or absence of donor-imposed restrictions.

#### **Net Assets**

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

#### Net Assets Without Donor Restrictions

Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting for the nature of the organization, the environment in which it operates, the purposes specified in it corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the organization must continue to use the resources in accordance with the donor's instructions.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Net Assets (Continued)

Habitat's unspent contributions are included in this class if the donor limited their use, as are its donor-restricted endowment funds and its beneficial interest in a perpetual charitable trust held by a bank trustee.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the organization, unless the donor provides more specific directions about the period of its use.

#### Cash Equivalents

Cash equivalents consist of short-term, highly liquid investments, which are readily convertible into cash within ninety (90) days of purchase.

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Advertising

Advertising costs are expensed as incurred and totaled \$11,129 for the year ended June 30, 2019.

#### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Mortgages Receivable

Habitat holds non-interest bearing mortgages on homes that it has built and sold. In accordance with generally accepted accounting principles, the present value of the original mortgages are determined (using an appropriate discount factor) and a discount expense for mortgages issued is recognized as a program expense in the year the mortgages are created. The discount expense is then amortized over the life of the mortgage, using the straight-line method and recognized as interest income.

Second mortgages exist on some of the completed homes, with some held by Habitat and others held by the City of Port St. Lucie and City of Fort Pierce. No payments are received for a majority of the second mortgages. Instead, those second mortgages held by Habitat are forgiven at the rate of 10% of the balance per year. Starting in July 2015, these mortgages became due upon maturity of the first mortgage.

Third mortgages exist on some of the completed homes, all of which are held by Habitat. No payments are received for a majority of these mortgages. Instead, these third mortgages are forgiven at the rate of 5% of the original balance per year. Starting in July 2015, these mortgages became due upon maturity of the first mortgage.

#### **Fixed Assets**

Fixed assets are stated at cost, less accumulated depreciation. Donated property and equipment is recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contribution is recorded as restricted. In the absence of such stipulations, contributions are recorded as unrestricted. When assets are retired or otherwise disposed of, the asset's cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in the period. Maintenance and repairs are charged to expense as incurred; significant renewals and betterments are capitalized. Depreciation is provided for fixed assets using the straight-line method based on estimated useful lives of 5-39 years.

#### NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **Income Taxes**

Habitat obtained their exempt status under the provisions of the Internal Revenue Code 501(c)(3). St. Lucie Habitat for Humanity, Inc. is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code (IRC), though it would be subject to tax on income unrelated to its exempt purposes (unless that income is otherwise excluded by the IRC). Contributions to Habitat are tax deductible to donors under Section 170 of the IRC. Habitat is not classified as a private foundation within the meaning of Section 509(a).

Habitat has adopted the provisions of FASB ASC 740-10, *Uncertainty in Income Taxes*. Under this section, an organization must recognize the tax benefit associated with tax taken for tax return purposes when it is more likely than not the position will be sustained. There was no impact to Habitat's financial statements as a result of the implementation of ASC 740-10. Habitat's income tax returns for fiscal years ending June 30 2016, 2017, and 2018 remain open to examination by the Internal Revenue Service.

#### Fair Value Measurements

Habitat reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 Quoted prices for identical assets or liabilities in active markets to which Habitat has access at the measurement date.
- Level 2 Inputs other than quoted prices, included in level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

When available, Habitat measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

# NOTE 1 — SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements (Continued)

The following methods and assumptions were used by Habitat in estimating fair value disclosures for financial instruments:

Cash and cash equivalents, accounts receivable, costs of homes under construction, accounts payable, notes payable, and line of credit — The carrying amounts reported in the Statement of Financial Position approximate fair values because of the short maturities of those instruments.

Mortgage loan receivable – The fair value of mortgage loan receivable is estimated by discounting expected future cash flows using a 7-9% rate of return.

Land held for development – The fair value of land held for development is estimated by management based on the current tax appraised values and other information compiled from industry experts, historical real estate transactions and the St. Lucie County property records.

#### NOTE 2 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents as reported on the Statement of Financial Position, includes the following:

Checking and Money Market	\$ 163,332
Petty Cash and Change Fund	822
Total Cash and Cash Equivalents	\$ 164,154

At June 30, 2019, Habitat had \$163,332 on deposit, all of which was insured by the Federal Deposit Insurance Corporation (FDIC).

#### NOTE 3 — FIXED ASSETS

An analysis of property and equipment for the year is as follows:

	July 1, 2018	A	dditions	De	eletions	,	June 30, 2019
Builders Barn	\$ 348,129	\$	-	\$	-	\$	348,129
Buildings and improvements	265,253		-		-		265,253
Leasehold Improvements	22,223		-		-		22,223
Computer equipment	31,462		2,069		-		33,531
Furniture and fixtures	4,939		-		-		4,939
Tools	237		159		-		396
Vehicles	56,997		18,600		(2,300)		73,297
Warehouse and construction	38,558		1,899				40,457
Total Fixed Assets	767,798		22,727		(2,300)		788,225
Less: accumulated depreciation	(299,019)		(28,727)		1,245		(326,501)
Total Fixed Assets, Net	\$ 468,779	\$	(6,000)	\$	(1,055)	\$	461,724

Depreciation expense for the year was \$28,727.

#### **NOTE 4 – LOANS RECEIVABLE**

The activity of loans receivable is as follows:

Beginning balance, July 1, 2018	\$ 1,364,249
Mortgages issued	453,829
Principal payments received	(102,706)
Discount on mortgages issued	(276,325)
Amortization of mortgage discounts	68,876
Contractual amortized forgiveness of mortgages	 (24,660)
Ending Balance, June 30, 2019	 1,483,263
Less: Current portion	 129,864
Other assets - Mortgages receivable	\$ 1,353,399

The mortgage discount rate for the year ended June 30, 2019 was 7.66%

# **NOTE 5 – LINE OF CREDIT**

St. Lucie Habitat for Humanity, Inc. obtained a revolving line of credit with a bank, on June 1, 2017, to be drawn upon as needed, in the amount of \$200,000, with monthly interest payments due at a 5% interest rate. As of June 30, 2018, \$95,100 was drawn from the line of credit and the unused portion of the line of credit was \$104,900. The line of credit matures on June 1, 2020.

# **NOTE 6 – LOANS PAYABLE**

Long-term debt at June 30, 2019 consisted of the following:

Loan payable to bank due in monthly variable principal only with a 0% interest rate interest rate, with a final payment due on September 2048.	\$	625,839
Loan payable to bank due in monthly principal and interest payments at a 3.77% interest rate, with a final payment due on June 2022.		125,537
Loan payable to bank due in monthly principal and interest payments at a 3% interest rate, with a final payment due on November 2037.	•	348,928
Notes Payable		1,100,304
Notes Discount Net		(87,396)
Notes Premium Net		32,153
Notes Payable, net	\$	1,045,061

Maturities of long-term debt are as follows:

Due year ending June 30,	Principal						
2020 2021 2022 2023 2024 Thereafter	\$ 37,902 38,436 150,107 34,819 35,178 803,862						
Total	\$ 1,100,304						

St. Lucie Habitat for Humanity, Inc. NOTES TO FINANCIAL STATEMENTS June 30, 2019

NOTE 7 - FUNCTIONAL EXPENSES

Expenses have been allocated between program expenses and supporting services as follows:

	Total	Expenses	\$ 663,803	473,680	323,824	138,097	81,857	81,459	59,937	54,443	52,301	45,621	43,901	38,249	35,575	33,729	32,838	28,727	11,282	11,129	10,929	4,315	4,130	2,115	1,329	303	\$ 2,233,573
	Total Support	Services	\$ 132,760		ı	q	•	81,459	47,950	14,155	10,460	ı	4,829	1	9,250	7,758	6,568	11,491	3,723	5,787	4,918	1,079	2,478	•	439	152	\$ 345,256
Services		Fundraising	\$ 66,380	1	1	1	1	16,292	5,994	544	5,230	•	2,195	ı	2,135	4,385	3,284	1	2,595	4,118	•	863	826	ı	306	9/	\$ 115,223
Support Services	General and	Administrative	66,380		•	1	•	65,167	41,956	13,611	5,230	ı	2,634	ı	7,115	3,373	3,284	11,491	1,128	1,669	4,918	216	1,652	t	133	9/	230,033
	Total Program	١	\$ 531,043 \$	473,680	323,824	138,097	81,857	•	11,987	40,288	41,841	45,621	39,072	38,249	26,325	25,971	26,270	17,236	7,559	5,342	6,011	3,236	1,652	2,115	890	151	\$ 1,888,317
Services		ReStore	\$ 345,178	ı		138,097	•	•	5,994	26,677	27,197	ı	36,877	1	17,787	11,805	•	5,745	4,174	5,342	6,011	1,726	826	2,115	492	61	\$ 636,104
Program Services	Family Support and	Construction	\$ 185,865	473,680	323,824	•	81,857	ı	5,993	13,611	14,644	45,621	2,195	38,249	8,538	14,166	26,270	11,491	3,385	•	1	1,510	826	1	398	06	\$ 1,252,213
		•	Salaries and wages	Cost of homes	Discount amortization	Rent	Cost of mortgages	Professional services	Travel	Insurance	Payroll taxes	Interest	Utilities	Contractual mortgage forgiveness	Employee benefits	Office supplies	Other expenses	Depreciation and amortization	Supplies	Advertising	Repairs and maintenance	Printing	Education and training	Taxes	Postage	Food and entertainment	Total Expenses

#### **NOTE 8 – LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2019 are:

Cash	\$	164,154
Account Receivable		8,590
Mortgage Receivable		129,864
Less amounts with donor restrictions		(202,731)
Total financial assets available		
for general expenditure	_\$_	99,877

#### NOTE 9 - DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, Management has evaluated events and transactions for potential recognition or disclosure through January 6, 2020, the date that the financial statements were available to be issued.

#### NOTE 10 - RELEASE OF RESTRICTED ASSETS

Restrictions on assets from contributions or grants that have been restricted by donors. At June 30, 2019, the organization had \$202,731 in net assts with donor restrictions which are restricted for purpose.

Net assets were released from grantor restrictions by incurring expenses satisfying the restricted purposes of the grant contract. A summary of temporary restricted assets released from restriction is as follows:

Purpose restriction accomplished:
Critical Care Mortgage \$ 317,780

#### NOTE 11 - CHANGE IN ACCOUNTING PRINCIPLES

Habitat implemented FASB ASU No. 2016-14 in the current year, applying the changes retrospectively. The new standards change the following aspects of the financial statements:

- The temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions.
- The unrestricted net asset class has been renamed net assets without donor restrictions.

The changes have the following effect on net assets at July1, 2018:

Net Asset Class	As Originally Presented		After Adoption of ASU 2016-14	
Unrestricted	\$	162,150		
Net assets without donor restrictions			\$	162,150
Total Net Assets	\$	162,150	\$	162,150